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## CASE STUDY: DEVELOPMENT WORKING CAPITAL

## **SITUATION**

Property developer undertaking specialised community development Development designed and documented: Development Approval pending Sales through house and land packages once new titles produced Institutional lenders unwilling to assist due to lack of pre-sales

## **SOLUTION**

Unregulated advance- Corporate Borrower Experienced property background and other freehold property assets Working capital for outstanding Tax issues and general development costs Take Out Plan: finalise development \$500,000 / 35% LVR/ 12 month term/ 8.95% p.a. / 12 month Interest Reserve

## OFFERING A SOLUTION...

LOCAL ASSESSMENT SHORT TERM LOANS - FIXED INTEREST **RAPID FUNDING & SETTLEMENT** UPFRONT BROKERAGE TO INTRODUCER WITH NO CLAWBACK

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